



## EFFECT



### **CasinoEngine edition**

The EveryMatrix Effect addresses operators' key challenges in entering new markets or scaling up. With in-house data, expert insights, and performance metrics, it helps you choose the right iGaming solutions and stay ahead

of the competition.

In collaboration with **iGB** 

# Challenge 1:

## Limited access to new content and lack of localisation

## Key insights to tackle Challenge 1

Expert recommendations on content localisation to tailor offerings to specific audiences and markets.

European markets require careful curation due to strict regulations, ensuring compliance while

### maintaining a fun player experience.

Latin American markets offer growth potential and flexibility but require player education on online casino games and European providers.

African markets face infrastructure challenges; prioritise lightweight, low-data games optimised for

mobile.

Localising content based on player preferences is key to success.

Choose an aggregator with a comprehensive gaming portfolio and flexibility to support expansion into new markets.

Ensure your aggregator offers vendors suited to specific markets (e.g., Pragmatic Play for Europe,

Fazi for Latin America, Habanero for Africa).

A successful offering requires player management solutions, responsible gaming, business intelligence, CRM, and regulatory services.

CasinoEngine integrates 37 new vendors annually, offering 30,500+ games, providing a competitive

edge.

Your aggregator must handle multiple content providers, jurisdictions, and regulatory demand such as reality checks, time limits, and wagering limits across vendors.

The EveryMatrix Effect for one of our Tier-1 clients, in the first 8 months since launch

22%

Average MoM increase in

20%

Average MoM increase in number of game

Average MoM increase in

17%

10